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other plans of its plan type with respect to premiums, benefits, or costsharing structure.

- (ii) Transition period for MA organizations with new acquisitions. After a 2-year transition period, CMS approves a bid offered by an MA organization (or by a parent organization to that MA organization) that recently purchased (or otherwise acquired or merged with) another MA organization only if it finds that the benefit package or plan costs represented by that bid are substantially different, as provided under paragraph (b)(4)(i) of this section, from any benefit package and plan costs represented by another bid submitted by the same MA organization (or parent organization to that MA organization).
- (c) Negotiation process. The negotiation process may include the resubmission of information to allow MA organizations to modify their initial bid submissions to account for the outcome of CMS' regional benchmark calculations required under §422.258(c) and the outcome of CMS' calculation of the national average monthly bid amount required under section 1860D–13(a)(4) of the Act.
- (d) Exception for private fee-for-service plans. For private fee-for-service plans defined at §422.4(a)(3), CMS will not review, negotiate, or approve the bid amount, proportions of the bid, or the amounts of the basic beneficiary premium and supplemental premium.
- (e) Exception for MSA plans. CMS does not review, negotiate, or approve amounts submitted with respect to MA MSA plans, except to determine that the deductible does not exceed the statutory maximum, defined at §422.103(d).
- [63 FR 35085, June 26, 1998, as amended at 70 FR 52026, Sept. 1, 2005; 70 FR 76198, Dec. 23, 2005; 75 FR 19806, Apr. 15, 2010; 76 FR 21564, Apr. 15, 2011]

§ 422.258 Calculation of benchmarks.

- (a) The term "MA area-specific nondrug monthly benchmark amount" means, for a month in a year:
- (1) For MA local plans with service areas entirely within a single MA local area:
- (i) For years before 2007, one-twelfth of the annual MA capitation rate (described at §422.306) for the area, ad-

justed as appropriate for the purpose of risk adjustment.

- (ii) For years 2007 through 2010, onetwelfth of the applicable amount determined under section 1853(k)(1) of the Act for the area for the year, adjusted as appropriate for the purpose of risk adjustment.
- (iii) For 2011, one-twelfth of the applicable amount determined under 1853(k)(1) for the area for 2010.
- (iv) Beginning with 2012, one-twelfth of the blended benchmark amount described in paragraph (d) of this section, subject to paragraph (d)(8) of this section and adjusted as appropriate for the purpose of risk adjustment.
- (2) For MA local plans with service areas including more than one MA local area, an amount equal to the weighted average of amounts described in paragraph (a)(1) of this section for the year for each local area (county) in the plan's service area, using as weights the projected number of enrollees in each MA local area that the plan used to calculate the bid amount, and adjusted as appropriate for the purpose of risk adjustment.
- (b) For MA regional plans, the term "MA region-specific non-drug monthly benchmark amount" is:
- (1) The sum of two components: the statutory component (based on a weighted average of local benchmarks in the region, as described in paragraph (c)(3) of this section; and the plan bid component (based on a weighted average of regional plan bids in the region as described in paragraph (c)(4) of this section).
- (2) Announced before November 15 of each year, but after CMS has received the plan bids.
- (c) Calculation of MA regional nondrug benchmark amount. CMS calculates the monthly regional non-drug benchmark amount for each MA region as follows:
- (1) Reference month. For all calculations that follow, CMS will determine the number of MA eligible individuals in each local area, in each region, and nationally as of the reference month, which is a month in the previous calendar year CMS identifies.
- (2) Statutory market share. CMS will determine the statutory national market share percentage as the proportion

of the MA eligible individuals nationally who were not enrolled in an MA plan.

- (3) Statutory component of the region-specific benchmark. (i) CMS calculates the unadjusted region-specific nondrug amount by multiplying the amount determined under paragraph (a) of this section for the year by the county's share of the MA eligible individuals residing in the region (the number of MA eligible individuals in the county divided by the number of MA eligible individuals in the region), and then adding all the enrollment-weighted county rates to a sum for the region.
- (ii) CMS then multiplies the unadjusted region-specific non-drug amount from paragraph (c)(3)(i) of this section by the statutory market share to determine the statutory component of the regional benchmark.
- (4) Plan-bid component of the region-specific benchmark. For each regional plan offered in a region, CMS will multiply the plan's unadjusted region-specific non-drug bid amount by the plan's share of enrollment (as determined under paragraph (c)(5) of this section) and then sum these products across all plans offered in the region. CMS then multiples this by 1 minus the statutory market share to determine the plan-bid component of the regional benchmark.
- (5) Plan's share of enrollment. CMS will calculate the plan's share of MA enrollment in the region as follows:
- (i) In the first year that any MA regional plan is being offered in an MA region, and more than one MA regional plan is being offered, CMS will determine each regional plan's share of enrollment based on one of two possible approaches. CMS may base this factor on equal division among plans, so that each plan's share will be 1 divided by the number of plans offered. Alternatively, CMS may base this factor on each regional plan's estimate of projected enrollment. Plan enrollment projections are subject to review and adjustment by CMS to assure reasonableness
- (ii) If two or more regional plans are offered in a region and were offered in the reference month: The plan's share of enrollment will be the number of MA eligible individuals enrolled in the plan

- divided by the number of MA eligible individuals enrolled in all of the plans in the region, as of the reference month.
- (iii) If a single regional plan is being offered in the region: The plan's share of enrollment is equal to 1.
- (d) Determination of the blended benchmark amount—(1) General rules. For the purpose of paragraphs (a) and (b) of this section, the term blended benchmark amount for an area for a year means the sum of two components: the applicable amount determined under section 1853(k)(1) of the Act and the specified amount determined under section 1853(n)(2) of Act. The weights for each component are based on the phase-in period assigned each area, as described in paragraphs (d)(8) and (d)(9)of this section. At the conclusion of an area's phase-in period, the blended benchmark for an area for a year equals the section 1853(n)(2) of the Act specified amount described in paragraph (d)(2) of this section. The blended benchmark amount for an area for a year (which takes into account paragraph (d)(8) of this section), cannot exceed the applicable amount described in paragraph (d)(2) of this section that would be in effect but for the application of this paragraph.
- (2) Applicable amount. For the purpose of paragraphs (a) and (b) of this section, the applicable amount determined under section 1853(k)(1) of the Act for a year is—
- (i) In a rebasing year (described at §422.306(b)(2), an amount equal to the greater of the average FFS expenditure amount at §422.306(b)(2) for an area for a year and the minimum percentage increase rate at §422.306(a) for an area for a year.
- (ii) In a year when the amounts at §422.306(b)(2) are not rebased, the minimum percentage increase rate at §422.306(a) for the area for the year.
- (iii) In no case the blended benchmark amount for an area for a year, determined taking into account paragraph (d)(8) of this section, be greater than the applicable amount at paragraph (d)(2) of this section for an area for a year.
- (iv) Paragraph (d) of this section does not apply to the PACE program under section 1894 of Act.

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- (3) Specified amount. For the purpose of paragraphs (a) and (b) of this section, the specified amount under section 1853(n)(2) of the Act is the product of the base payment amount for an area for a year (adjusted as required under §422.306(c)) multiplied by the applicable percentage described in paragraph (d)(5) of this section for an area for a year.
- (4) Base payment amount. The base payment amount is as follows:
- (i) For 2012, the average FFS expenditure amount specified in §422.306(b)(2), determined for 2012.
- (ii) For subsequent years, the average FFS expenditure amount specified in §422.306(b)(2).
- (5) Applicable percentage. Subject to paragraph (d)(7) of this section, the applicable percentage is one of four values assigned to an area based on Secretary's determination of the quartile ranking of the area's average FFS expenditure amount (described at §422.306(b)(2) and adjusted as required at §422.306(c)), relative to this amount for all areas.
- (i) For the 50 States or the District of Columbia, a county with an average FFS expenditure amount adjusted under § 422.306(c) that falls in the—
- (A) Highest quartile of such rates for all areas for the previous year receives an applicable percentage of 95 percent;
- (B) Second highest quartile of such rates for all areas for the previous year receives an applicable percentage of 100 percent;
- (C) Third highest quartile of such rates for all areas for the previous year receives an applicable percentage of 107.5 percent; or
- (D) Lowest quartile of such rates for all areas for the previous year receives an applicable percentage of 115 percent.
- (ii) To determine the applicable percentages for a territory, the Secretary ranks such areas for a year based on the level of the area's §422.306(b)(2) amount adjusted under §422.306(c), relative to the quartile rankings computed under paragraph (d)(5)(i) of this section.
- (6) Additional rules for determining the applicable percentage. (i) In a contract year when the average FFS expenditure amounts from the previous year were rebased (according to the periodic

- rebasing requirement at §422.306(b)(2)), the Secretary must determine an area's applicable percentage based on a quartile ranking of the previous year's rebased FFS amounts adjusted under §422.306(c).
- (ii) If, for a year after 2012, there is a change in the quartile in which an area is ranked compared to the previous year's ranking, the applicable percentage for the area in the year must be the average of the applicable percentage for the previous year and the applicable percentage that would otherwise apply for the area for the year in the absence of this transitional provision.
- (7) Increases to the applicable percentage for quality. Beginning with 2012, the blended benchmark under paragraphs (a) and (b) of this section will reflect the level of quality rating at the plan or contract level, as determined by the Secretary. The quality rating for a plan is determined by the Secretary according to a 5-star rating system (based on the data collected under section 1852(e) of the Act). Specifically, the applicable percentage under paragraph (d)(5) of this section must be increased according to criteria in paragraphs (d)(7)(i) through (v) of this section if the plan or contract is determined to be a qualifying plan or a qualifying plan in a qualifying county for the year.
- (i) Qualifying plan. Beginning with 2012, a qualifying plan means a plan that had a quality rating of 4 stars or higher based on the most recent data available for such year. For a qualifying plan, the applicable percentage at paragraph (d)(5) of this section must be increased as follows:
 - (A) For 2012, by 1.5 percentage points.
 - (B) For 2013, by 3.0 percentage points.
- (C) For 2014 and subsequent years, by 5.0 percentage points.
- (ii) Qualifying county—(A) A qualifying county means a county that meets the following three criteria:
- (1) Has an MA capitation rate that, in 2004, was based on the amount specified in section 1853(c)(1)(B) of the Act for a Metropolitan Statistical Area with a population of more than 250,000.
- (2) Of the MA-eligible individuals residing in the county, at least 25 percent of such individuals were enrolled in MA plans as of December 2009.

- (3) Has per capita fee-for-service spending that is lower than the national monthly per capita cost for expenditures for individuals enrolled under the Original Medicare fee-for-service program for the year.
- (B) Beginning with 2012, for a qualifying plan serving a qualifying county, the increase to the applicable percentage described at paragraph (d)(7)(i) of this section must be doubled for the qualifying county.
- (iii) MA organizations that fail to report data as required by the Secretary must be counted as having a rating of fewer than 3.5 stars at the plan or contract level, as determined by the Secretary.
- (iv) Application of applicable percentage increases to low enrollment contracts.

 (A) For 2012, for an MA plan that the Secretary determines is unable to have a quality rating because of low enrollment, the Secretary treats this plan as a qualifying plan under paragraph (d)(7)(i) of this section.
- (B) For 2013 and subsequent years, the Secretary develops a methodology to apply to MA plans with low enrollment (as defined by the Secretary) to determine whether a low enrollment contract is a qualifying plan.
- (v) Application of increases in applicable percentage to new MA plans. A new MA plan (as defined at §422.252) that meets criteria specified by the Secretary must be treated as a qualifying plan under paragraph (d)(7)(i) of this section, except that the applicable percentage must be increased as follows:
 - (A) For 2012, by 1.5 percentage points.
 - (B) For 2013, by 2.5 percentage points.
- (C) For 2014 and subsequent years, by 3.5 percentage points.
- (8) Determination of phase-in period for the blended benchmark amount. For 2012 through 2016, the blended benchmark amount for an area for a year depends on the phase-in period assigned to that area. The Secretary assigns one of three phase-in periods to each area: 2-year, 4 year, or 6 year. The phase-in period assigned to an area is based on the size of the difference between the 2010 applicable amount at paragraph (d)(2) of this section and the projected 2010 benchmark amount defined at paragraph (d)(8)(i) of this section.

- (i) The projected 2010 benchmark amount is calculated once for the purpose of determining the phase-in period for an area. It is equal to one-half of the 2010 applicable amount at paragraph (d)(2) of this section and one-half of the specified amount at paragraph (d)(3) modified to apply to 2010 (as described in (d)(8)(ii) of this section).
- (ii) To assign a phase-in period to an area, the specified amount is modified as if it applies to 2010, and is the product of—
- (A) The 2010 base payment amount adjusted as required under \$422.306(c) of this part; and
- (B) The applicable percentage determined as if the reference to the "previous year" at paragraph (d)(5) of this section were deemed a reference to 2010 and increased as follows:
- (1) The increase at paragraph (d)(7)(i) of this section for a qualifying plan in the area is applied as if the reference to a qualifying plan for 2012 were deemed a reference for 2010; and
- (2) The increase at paragraph (d)(7)(ii) of this section is applied as if the determination of a qualifying county were made for 2010.
- (iii) Two-year phase-in. An area is assigned the 2-year phase-in period if the difference between the applicable amount at paragraph (d)(2) of this section and the projected 2010 benchmark amount at paragraph (d)(8)(i) of this section is less than \$30.
- (iv) Four-year phase-in. An area is assigned the 4-year phase-in period if the difference between the applicable amount at paragraph (d)(2) of this section and the projected 2010 benchmark amount at paragraph (d)(8)(i) of this section is at least \$30 but less than \$50.
- (v) Six-year phase-in. An area is assigned the 6-year phase-in period if the difference between the applicable amount at paragraph (d)(2) of this section and the projected 2010 benchmark amount at paragraph (d)(8)(i) of this section is at least \$50.
- (9) Impact of phase-in period on calculation of the blended benchmark amount—(i) Weighting for the 2-year phase-in. (A) For 2012, the blended benchmark is the sum of one-half of the applicable amount at paragraph (d)(2) of this section and one-half of the

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specified amount at paragraph (d)(3) of this section.

- (B) For 2013 and subsequent years, the blended benchmark equals the specified amount.
- (ii) Weighting for the 4-year phase-in. The blended benchmark is the sum of the applicable amount at paragraph (d)(2) of this section and the specified amount at paragraph (d)(2) of this section in the following proportions:
- (A) For 2012, three-fourths of the applicable amount for the area for the year and one-fourth of the specified amount for the area and year.
- (B) For 2013, one-half of the applicable amount for the area for the year and one-half of the specified amount for the area and year.
- (C) For 2014, one-fourth of the applicable amount for the area for the year and three-fourths of the specified amount for the area and year.
- (D) For 2015 and subsequent years, the blended benchmark equals the specified amount for the area and year.
- (iii) Weighting for the 6-year phase-in. The blended benchmark is the sum of the applicable amount at paragraph (d)(2) and the specified amount at paragraph (d)(3) of this section in the following proportions:
- (A) For 2012, five-sixths of the applicable amount for the area and year and one-sixth of the specified amount for the area and year.
- (B) For 2013, two-thirds of the applicable amount for the area and year and one-third of the specified amount for the area and year.
- (C) For 2014, one-half of the applicable amount for the area and year and one-half of the specified amount for the area and for year.
- (D) For 2015, one-third of the applicable amount for the area and year and two-thirds of the specified amount for the area and for year.
- (E) For 2016, one-sixth of the applicable amount for the area and year and five-sixths of the specified amount for the area and for year.
- (F) For 2017 and subsequent years, the blended benchmark equals the specified amount for the area and year.≤[70 FR 4725, Jan. 28, 2005, as amended at 76 FR 21564, Apr. 15, 2011]

§ 422.260 Appeals of quality bonus payment determinations.

- (a) *Scope.* The provisions of this section pertain to the administrative review process to appeal quality bonus payment status determinations based on section 1853(o) of the Act.
- (b) *Definitions*. The following definitions apply to this section:

Quality bonus payment (QBP) means—

- (i) Enhanced CMS payments to MA organizations based on the organization's demonstrated quality of its Medicare contract operations; or
- (ii) Increased beneficiary rebate retention allowances based on the organization's demonstrated quality of its Medicare contract operations.

Quality bonus payment (QBP) determination methodology means the formula CMS adopts for evaluating whether MA organizations qualify for a QBP.

- Quality bonus payment (QBP) status means a MA organization's standing with respect to its qualification to—
- (i) Receive a quality bonus payment, as determined by CMS; or
- (ii) Retain a portion of its beneficiary rebates based on its quality rating, as determined by CMS.
- (c) Administrative review process for QBP status appeals. (1) Reconsideration request. An MA organization may request reconsideration of its QBP status.
- (i) The MA organization requesting reconsideration of its QBP status must do so by providing written notice to CMS within 10 business days of the release of its QBP status. The request must specify the given measure(s) in question and the basis for reconsideration such as a calculation error or incorrect data was used to determine the QBP status. The error could impact an individual measure's value or the overall star rating.
- (ii) The reconsideration official's decision is final and binding unless a request for an informal hearing is filed in accordance with paragraph (2) of this section.
- (2) Informal hearing request. An MA organization may request an informal hearing on the record following the reconsideration official's decision regarding its QBP status.